



“I’ve experienced most electronic systems first hand and have no doubt that LexisPSL offers the best and most cost-effective solution.”

Suzanne Millichap, Sole Practitioner



Millichaps’ Requirements

Almost a decade after qualifying, Suzanne Millichap recently achieved her ambition of owning her own niche Collaborative Family Law Practice. Specialising exclusively in Family Law, her pledge is to offer clients an efficient, cost effective service in a non-adversarial process wherever possible.

Millichaps were one of the first Family Law firms in this country to offer the Collaborative Process which allows clients to keep legal costs to a minimum, and avoid the stress of a public court case.

Having the best online legal library system for her new business was critical in terms of cost, the ability to work remotely, depth of content, and quick and easy access to legal information.

The LexisNexis Solution

LexisNexis suggested their Lexis®PSL service, providing practical expertise and guidance. Having worked as a locum family lawyer for many major law firms, Suzanne had experienced many of the available alternatives before selecting the Family module of LexisPSL.

“Everything I need is quickly available, at my fingertips. This is particularly important in the Collaborative Process where we try for a quicker resolution”, says Miss Millichap

LexisPSL provides Millichaps with a level of legal support normally offered by professional support lawyers found in big firms, but at a fraction of the cost.

How did Millichaps Benefit?

Suzanne says: “I am impressed by the good value. LexisPSL is saving me £1,000 a year on buying and updating books, which is also very time consuming. I rarely have to consult any other sources of information and I can be sure that LexisPSL is regularly updated.

“Family Law is an ever-changing area of the law, so it’s important that I have that confidence and never miss an update. LexisPSL is definitive and current.”

For Millichaps, a major benefit of LexisPSL is halving the time that could be spent on complex research, such as jurisdiction issues.

Suzanne explains: “We do not usually charge for legal research but it is crucial, so the less time I have to spend looking for information, the more I can devote to my work.”

By keeping overheads low, dramatically reducing research time, and adopting a more realistic approach to billing than bigger companies, Millichaps can actively compete with its competitors.

“LexisPSL makes Millichaps more efficient, enabling me to offer up to the minute advice to my clients and deliver a faster, cheaper service. That is an integral part of my marketing. I work in an extremely competitive area of law so, for my business to continue to be successful, I must go on delivering good value.”

LexisPSL, which Suzanne can access from her mobile telephone, also allows her to work remotely, from court and while meeting clients. Suzanne spends an estimated 30 per cent of her working time away from her office.

“LexisPSL frees me from my desk and allows me to take on clients from a wider geographical radius, from North to South in England, and in Europe and around the World.

“I sell myself as being a mobile lawyer and LexisPSL is a great tool kit to carry. I like the format, and the way in which I can easily switch from broad to detailed commentary. There are lots of cases and precedents, and the summaries are excellent. It is a very encompassing service, which I have come to rely upon”.

“LexisPSL enables me to cut my research time by 50 per cent. For a sole practitioner time savings of that magnitude are critical.”

**For further information visit: www.lexisnexis.co.uk/lexispsl
or call: 020 7400 2984**