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Buss Murton's Requirements

Tunbridge Wells-based solicitors Buss Murton LLP have a pedigree stretching back almost 300 years. Today, the firm has three offices, employs around 80 staff, with 34 fee earners and eight partners and has a philosophy of giving the best possible advice to every client every day.

The typical case mix comprises private client work, including estate and tax planning and residential conveyancing, as well as commercial work, including the buying and selling of businesses, litigation, employment and property. Operating in a highly competitive market, Buss Murton differentiates itself through its high quality counsel, highly productive fee earners and local presence. This approach combined with its breadth of work and geographic dispersion of staff meant Buss Murton needed to find a solution to provide its staff with efficient access to a wide range of authoritative legal and tax content.

The LexisNexis Solution

Having understood the firm's strategic imperatives, LexisNexis proposed a solution comprising two complementary online research services. The first service is LexisNexis Butterworths – the most comprehensive online research library for legal professionals, and winner of the Online Product of the Year at the 2006 Legal Technology Awards.

The second service is LexisNexis KnowHow which provides lawyers with the expert knowledge they need on a daily basis in key practice areas with hundreds of practice notes which are continually updated with the very latest legal developments.

How Buss Murton benefits

The transformation in the way the firm operates has been profound. By implementing LexisNexis' online research services, staff at all three sites are able to access relevant information around the clock from both their offices and homes, ushering in major business efficiencies and increased productivity.

Partner Robert Sedgwick, who has been with the firm since 1971, explained the benefits that the LexisNexis solution has brought to the business:

“There is no doubt that we are now shrewder, more efficient and able to practise more law per hour as a result of the introduction of the LexisNexis Butterworths Legal Library. It provides us with the most comprehensive set of legal knowledge around.

“The LexisNexis Butterworths Legal Library has removed the need for manual updates and helped reduce the numbers of support staff”

Robert Sedgwick then went on to explain how KnowHow complements the Legal Library: “I find KnowHow extremely useful in helping me brush up on those areas of law I'm not immediately familiar with but have an impact or bearing on a transaction I am dealing with.

“KnowHow is an excellent way of checking up on other areas and ensuring you are completely up to date. You can then use the Legal Library to delve deeper.”

Robert Sedgwick
Partner, Buss Murton